

Translation

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## Summary of Non-Consolidated Financial Results for the Three Months Ended April 30, 2019 (Based on Japanese GAAP)

June 14, 2019

Company name: Enigmo Inc.  
 Stock exchange listing: Tokyo  
 Stock code: 3665 URL <http://http://www.enigmo.co.jp/>  
 Representative: Representative Director, CEO Shokei SUDA  
 Executive Officer,  
 Inquiries: Chief Director of Corporate Operation Yoichi KANEDA TEL 03-6894-3665  
 Scheduled date to file Quarterly Securities Report: June 14, 2019  
 Scheduled date to commence dividend payments: –  
 Preparation of supplementary material on quarterly financial results: No  
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

### 1. Non-consolidated financial results for the three months ended April 30, 2019 (from February 1, 2019 to April 30, 2019)

#### (1) Non-consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended April 30, 2019	1,370	19.9	603	25.8	584	21.8	405	20.2
Three months ended April 30, 2018	1,143	–	479	–	479	–	337	–

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Three months ended April 30, 2019	19.49		–	
Three months ended April 30, 2018	16.22		–	

#### (2) Non-consolidated financial position

	Total assets		Net assets		Equity ratio	
	Millions of yen		Millions of yen		%	
As of April 30, 2019	7,438		5,916		79.5	
As of January 31, 2019	7,151		5,511		77.1	

### 2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended January 31, 2019	–	0.00	–	0.00	0.00
Year ending January 31, 2020	–				
Year ending January 31, 2020 (Forecast)		0.00	–	0.00	0.00

### 3. Forecast of non-consolidated financial results for the year ending January 31, 2020 (from February 1, 2019 to January 31, 2020)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	6,156	16.5	2,467	15.1	2,451	14.4	1,700	11.4	81.65

4. Notes

(1) Application of special accounting methods for preparing quarterly non-consolidated financial statements: No

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of April 30, 2019	‡	21,321,000 shares	As of January 31, 2019	‡	21,321,000 shares
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Number of treasury shares at the end of the period

As of April 30, 2019	‡	500,000 shares	As of January 31, 2019	‡	500,000 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended April 30, 2019	‡	20,821,000 shares	Three months ended April 30, 2018	‡	20,821,000 shares
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**Quarterly non-consolidated financial statements**  
**Non-consolidated balance sheets**

(Thousands of yen)

	As of January 31, 2019	As of April 30, 2019
<b>Assets</b>		
<b>Current assets</b>		
Cash and deposits	6,456,014	6,901,812
Accounts receivable - trade	245,978	200,988
Advance payments - trade	106,326	52,172
Prepaid expenses	27,139	30,657
Accounts receivable - other	66,687	102,505
Other	918	–
Allowance for doubtful accounts	(4,407)	–
<b>Total current assets</b>	<b>6,898,658</b>	<b>7,288,136</b>
<b>Non-current assets</b>		
<b>Property, plant and equipment</b>		
Buildings	47,478	47,024
Tools, furniture and fixtures	18,117	17,731
<b>Total property, plant and equipment</b>	<b>65,595</b>	<b>64,755</b>
<b>Intangible assets</b>		
Software	8,386	7,427
Other	18	18
<b>Total intangible assets</b>	<b>8,405</b>	<b>7,446</b>
<b>Investments and other assets</b>		
Investment securities	575	575
Shares of subsidiaries and associates	104	104
Deferred tax assets	119,262	17,788
Lease and guarantee deposits	58,751	59,351
<b>Total investments and other assets</b>	<b>178,692</b>	<b>77,819</b>
<b>Total non-current assets</b>	<b>252,693</b>	<b>150,021</b>
<b>Total assets</b>	<b>7,151,352</b>	<b>7,438,158</b>
<b>Liabilities</b>		
<b>Current liabilities</b>		
Accounts payable - other	182,826	263,544
Accrued expenses	43,931	9,130
Income taxes payable	608,251	89,775
Accrued consumption taxes	63,095	49,093
Deposits received	676,584	1,067,587
Provision for point card certificates	42,500	18,166
Other	7,099	8,373
<b>Total current liabilities</b>	<b>1,624,290</b>	<b>1,505,672</b>
<b>Non-current liabilities</b>		
Asset retirement obligations	15,587	15,629
<b>Total non-current liabilities</b>	<b>15,587</b>	<b>15,629</b>
<b>Total liabilities</b>	<b>1,639,877</b>	<b>1,521,301</b>

(Thousands of yen)

	As of January 31, 2019	As of April 30, 2019
Net assets		
Shareholders' equity		
Capital stock	381,903	381,903
Capital surplus		
Legal capital surplus	321,103	321,103
Other capital surplus	70,371	70,371
Total capital surpluses	391,474	391,474
Retained earnings		
Other retained earnings		
Retained earnings brought forward	5,153,702	5,559,560
Total retained earnings	5,153,702	5,559,560
Treasury shares	(415,380)	(415,429)
Total shareholders' equity	5,511,699	5,917,508
Valuation and translation adjustments		
Deferred gains or losses on hedges	(523)	(651)
Total valuation and translation adjustments	(523)	(651)
Share acquisition rights	297	–
Total net assets	5,511,474	5,916,856
Total liabilities and net assets	7,151,352	7,438,158

**Non-consolidated statements of income (cumulative)**

(Thousands of yen)

	Three months ended April 30, 2018	Three months ended April 30, 2019
Net sales	1,143,803	1,370,871
Cost of sales	197,816	241,300
Gross profit	945,987	1,129,571
Selling, general and administrative expenses	466,126	525,958
Operating profit	479,861	603,612
Non-operating income		
Interest income	73	87
Other	268	1
Total non-operating income	342	89
Non-operating expenses		
Foreign exchange losses	466	2,820
Going public expenses	–	16,497
Total non-operating expenses	466	19,317
Ordinary profit	479,736	584,384
Extraordinary income		
Reversal of allowance for doubtful accounts	–	4,046
Gain on reversal of share acquisition rights	–	297
Total extraordinary income	–	4,344
Profit before income taxes	479,736	588,728
Income taxes - current	152,979	81,340
Income taxes - deferred	(10,874)	101,530
Total income taxes	142,105	182,870
Profit	337,631	405,858