

Translation

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Summary of Non-Consolidated Financial Results for the Three Months Ended April 30, 2021 (Based on Japanese GAAP)

June 14, 2021

Company name: Enigmo Inc.
 Stock exchange listing: Tokyo
 Stock code: 3665 URL <http://http://www.enigmo.co.jp/>
 Representative: Representative Director, CEO Shokei SUDA
 Executive Officer,
 Inquiries: Chief Director of Corporate Operation Yoichi KANEDA TEL 03-6894-3665
 Scheduled date to file Quarterly Securities Report: June 14, 2021
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Non-consolidated financial results for the three months ended April 30, 2021 (from February 1, 2021 to April 30, 2021)

(1) Non-consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended April 30, 2021	1,831	36.3	710	49.2	713	49.8	495	48.9
Three months ended April 30, 2020	1,343	(2.0)	476	(21.1)	476	(18.5)	332	(18.1)

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Three months ended April 30, 2021	11.89		11.88	
Three months ended April 30, 2020	7.99		–	

(2) Non-consolidated financial position

	Total assets		Net assets		Equity ratio	
	Millions of yen		Millions of yen		%	
As of April 30, 2021	11,424		9,301		81.1	
As of January 31, 2021	12,737		9,220		72.1	

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended January 31, 2021	–	0.00	–	10.00	10.00
Year ending January 31, 2022	–	–	–	–	–
Year ending January 31, 2022 (Forecast)	–	–	–	–	–

3. Forecast of non-consolidated financial results for the year ending January 31, 2022 (from February 1, 2021 to January 31, 2022)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	8,139	15.0	3,063	1.0	3,060	1.0	2,117	1.0	50.85
	~8,846	25.0	~3,519	16.0	~3,519	16.1	~2,435	16.0	~58.47

4. Notes

(1) Application of special accounting methods for preparing quarterly non-consolidated financial statements: No

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of April 30, 2021	42,642,000 shares	As of January 31, 2021	42,642,000 shares
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Number of treasury shares at the end of the period

As of April 30, 2021	1,000,040 shares	As of January 31, 2021	1,000,040 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended April 30, 2021	41,641,960 shares	Three months ended April 30, 2020	41,641,960 shares
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Quarterly non-consolidated financial statements
Non-consolidated balance sheets

(Thousands of yen)

	As of January 31, 2021	As of April 30, 2021
Assets		
Current assets		
Cash and deposits	11,807,725	10,469,610
Accounts receivable - trade	331,943	254,441
Merchandise	5,071	6,864
Supplies	5,061	4,941
Advance payments - trade	61,089	83,887
Prepaid expenses	42,347	47,010
Accounts receivable - other	84,629	156,234
Other	1,281	4,837
Total current assets	12,339,150	11,027,828
Non-current assets		
Property, plant and equipment		
Buildings	43,382	59,992
Tools, furniture and fixtures	25,363	22,996
Total property, plant and equipment	68,746	82,988
Intangible assets		
Software	10,652	9,848
Other	18	18
Total intangible assets	10,671	9,867
Investments and other assets		
Investment securities	193,341	193,341
Shares of subsidiaries and associates	104	104
Leasehold and guarantee deposits	63,820	63,820
Long-term prepaid expenses	5,351	8,836
Deferred tax assets	56,020	38,086
Total investments and other assets	318,638	304,189
Total non-current assets	398,056	397,044
Total assets	12,737,206	11,424,873
Liabilities		
Current liabilities		
Accounts payable - other	362,214	227,484
Accrued expenses	8,094	1,374
Income taxes payable	666,181	210,797
Accrued consumption taxes	149,736	82,898
Deposits received	2,273,483	1,506,446
Asset retirement obligations	13,800	13,800
Provision for point card certificates	33,300	35,734
Provision for bonuses	–	27,756
Other	2,665	9,703
Total current liabilities	3,509,476	2,115,995
Non-current liabilities		
Asset retirement obligations	7,152	7,171
Total non-current liabilities	7,152	7,171
Total liabilities	3,516,629	2,123,167

(Thousands of yen)

	As of January 31, 2021	As of April 30, 2021
Net assets		
Shareholders' equity		
Share capital	381,903	381,903
Capital surplus		
Legal capital surplus	321,103	321,103
Other capital surplus	70,371	70,371
Total capital surpluses	391,474	391,474
Retained earnings		
Other retained earnings		
Retained earnings brought forward	8,821,715	8,900,389
Total retained earnings	8,821,715	8,900,389
Treasury shares	(415,429)	(415,429)
Total shareholders' equity	9,179,664	9,258,337
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	(160)	(160)
Deferred gains or losses on hedges	554	3,009
Total valuation and translation adjustments	394	2,849
Share acquisition rights	40,519	40,519
Total net assets	9,220,577	9,301,706
Total liabilities and net assets	12,737,206	11,424,873

Non-consolidated statements of income (cumulative)

(Thousands of yen)

	Three months ended April 30, 2020	Three months ended April 30, 2021
Net sales	1,343,346	1,831,571
Cost of sales	246,806	353,976
Gross profit	1,096,539	1,477,595
Selling, general and administrative expenses	620,006	766,763
Operating profit	476,533	710,831
Non-operating income		
Interest income	59	50
Foreign exchange gains	–	2,297
Subsidy income	–	1,000
Other	1	342
Total non-operating income	60	3,691
Non-operating expenses		
Foreign exchange losses	108	–
Miscellaneous loss	–	731
Total non-operating expenses	108	731
Ordinary profit	476,486	713,791
Extraordinary income		
Gain on sales of investment securities	3,077	–
Total extraordinary income	3,077	–
Extraordinary losses		
Loss on sales of non-current assets	–	55
Loss on retirement of non-current assets	–	2,937
Total extraordinary losses	–	2,993
Profit before income taxes	479,563	710,798
Income taxes - current	132,672	198,854
Income taxes - deferred	14,353	16,850
Total income taxes	147,025	215,705
Profit	332,537	495,092